



# Rosa Guirado

## Energy Resume

**Executive Lawyer & Economist** (ICADE E-3) | **English C1.**  
Woman. Spanish | Novembre 18, 1972 | Madrid. Spain.

[LegalSharing.eu](http://LegalSharing.eu) | [RosaGuirado.com](http://RosaGuirado.com) | [LinkedIn](https://www.linkedin.com/in/rosa@legalssharing.eu)  
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**+29 years** of experience in **Business & Legal Strategy, Digital Law, Contracts, Regulation, Public Policy & Comm.**  
**Areas: Digital Platforms & Businesses, and Regulated sectors** (energy, renewables, accommodation, transport ...)  
**Business-oriented, multidisciplinary, proactive, creative & empathic professional. Great communication skills.**

### Graduate & Postgraduate Studies

Oct. 1990 - June 1995/6 **Bachelor's degrees (2) in Law and Economics & Business Administration Sciences.** Universidad Pontificia Comillas. **ICADE E-3**  
Jan. 2021 - Jan. 2021 **Professional Negotiation.** CVPVLA negotiation. \* **Distinction**

### Professional Experience

#### Executive Lawyer & Economist

- ✓ **Executive Lawyer & Economist**, handling a wide range of both 1. **public** legal matters (Energy & Renewables, EU & ES Regulation, Competition Law, Public Policy) and 2. **private** issues (Commercial Contracts, Business & Legal Strategy, Legal Communications, Good Governance).
- ✓ **+25 years** experienced Lawyer with wide expertise on **energy commercial agreements** (drafting, reviewing, negotiating, and conflict-resolving)
- ✓ **+16 years** of experience in **regulation of energy and renewables markets** in Spain & Europe.
- ✓ **+6 years** experienced Lawyer with expertise on **energy agreements and transactions** (EPC, O&M, outsourcing, SPA, SPVs...).
- ✓ **Expertise as a Law Firms' Lawyer (+10 years), in-house Senior Lawyer (6 years), and Freelance Lawyer & Economist (+10 years).**
- ✓ **Co-author of book "Energy in Spain and European Challenge. Security and Supply. Market power. Regulation. Competition"** ARIÑO (2006)

#### 1. Executive Freelance Lawyer 2009 - present

Specialized in **contracts, regulation, regulatory risks, renewables, energy, digital platforms, economy and businesses.**

Present 2016		In 2016 Rosa founded <b>Legal Sharing</b> [Independent Legal Advice for Digital and Sharing Economy).
	Law firms	2025 <b>Law Firms. External Energy Regulation Adviser.</b> Legal advice on the Spanish energy regulation applicable to different cases (i.e. to solar self-consumption plants for top public companies' joint venture; or to any commercial agent which signs an agreement with a energy trading company, ...)
		2021 <b>Renewable top solar company. External Executive Energy Adviser of a Law Firm.</b> Direction, analysis and execution of regulatory due diligence of 9 PV parks (420 MWp) from different regions of Spain.
		2018 - 2019. <b>Surplus. Troia Launcher.</b> Legal advice on <b>energy P2P platform</b> , built on <b>Blockchain</b> (for immediate payments through <i>Smart Contracts</i> ) through which, neighbors of the same community may exchange the surplus of the <b>solar self-consumption</b> , with different types of priority (& price), without having to dump it to the grid.
		2016 - present <b>Foreign investment funds. Regulatory risks. Energy.</b> Accommodation platforms. PHV (VTC) licenses and taxi drivers.
2015 2009		Rosa advised Italian Renewable <b>9REN Spain</b> (former <b>Siemens Gamesa Solar</b> ) on regulation and contractual matters. <b>External Executive Energy Legal Counsel (managing in-house legal contracts issues)</b> . Drafting of all the templates for the EPC and O&M company's contracts. . Drafting & negotiation of all types of energy contracts (EPC, O&M..) and commercial contracts (MOU, NDA, etc.). . Drafting & negotiation of SPAs contracts. Drafting and negotiation of contracts for the sale of SPVs with solar assets. . Pre-litigation claims for breach of contract, with remarkable success   Regulatory issues.   Business issues.

#### 2. Law Firms' Lawyer 1996 - 2008

06.2007 11.2008		<b>Pérez-Llorca</b> Senior Lawyer in <b>Regulation, Regulatory risks, and Regulated sectors.</b> Regulatory Due Diligences. <b>E.On.</b> E.On customer management. Rosa advised on different issues such as . Legal acquisition of assets (from Viesgo) obtained in Enel and Acciona takeover on Endesa. . Management of authorizations before CNE and other competent authorities.   Regulatory issues. <b>Photovoltaic plants and parks.</b> Acquisition of Pv. plants for Foreign investment funds. . Regulatory issues & regulatory risks. Access point and connection to the grids.
03.2005 07.2007		<b>Ariño and Villar Lawyers</b> Senior Lawyer in the <b>Regulation, Regulated sectors</b> (Energy, Pharma, etc.), and <b>Competition Law</b> areas.
07.2001 03.2005		<b>Lupicinio Eversheds (Denton Lupicinio)</b> <b>Regulation, Competition, &amp; Corporate Law</b> areas. <b>Energy, Financial sectors.</b> <i>Secretary of the Board of Directors.</i> <b>Iberdrola</b> Regulatory and competitive analysis on the need for large ordinary generation power companies to share, with new entrant commercialization companies, all the personal data that distributors and/or generators shared with their commercialization companies.
10.1996 06.2000		<b>Preparation to sit the Exam to become a Public Bodies' Lawyer</b> Higher Bodies of 1. <b>Lawyers of the Madrid Regional Government</b> & 2. <b>Lawyers of the Spanish Auditors' Court.</b>

### LinkedIn Recommendations by some Clients, as an Executive Freelance Lawyer & Economist.

**Stefano Granella.** Chief Strategy & Growth energy presso a2a. Former CEO & General Manager **Italian Energy 9Ren Group** (former owner of Siemens Gamesa Solar). "Rosa is a **proactive lawyer, very oriented to business.** She has a **high capacity of problem solving and to manage relationships.**"

**Rafael Tabares.** Founding Partner INRA Servicios Energéticos. Former **9Ren Spain (Siemens Gamesa Solar)** Head of Energy Efficiency Department. "[Rosa is a] **Very good professional.** She **drafted all the matters related to the energy contracts** of 9REN Spain (Siemens Gamesa Solar). [She has a] **Very positive attitude** and with a lot of energy put into her work. It was a pleasure to work with her."