



Rosa Guirado

Executive Lawyer & Economist (ICADE E-3) | **English C1.**
Woman. Spanish | Novembre 18, 1972 | Madrid. Spain.

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+25 years of experience in **Business & Legal Strategy, Digital Law, Contracts, Regulation, Public Policy & Comm.**
Areas: Digital Platforms & Businesses, and Regulated sectors (energy, renewables, accommodation, transport ...)
Business-oriented, multidisciplinary, proactive, creative & empathic professional. Great communication skills.

Graduate & Postgraduate Studies

Oct. 1990 - June 1995/6 **Bachelor's degrees (2) in Law and Economics & Business Administration Sciences.** Universidad Pontificia Comillas. **ICADE E-3**
Jan. 2021 - Jan. 2021 **Professional Negotiation.** CVPVLA negotiation. * **Distinction**


Professional Experience

Executive Lawyer & Economist

- ✓ **Executive Lawyer & Economist**, handling a wide range of both 1. **public** legal matters (EU & ES Regulation, Competition Law, Public Policy) and 2. **private** issues (Commercial Contracts, Business & Legal Strategy, Legal Comms., Good Governance).
- ✓ **+25 years** experienced Lawyer with wide expertise on **commercial agreements** (drafting, reviewing, negotiating, and conflict-resolving)
- ✓ **+16 years** of experience in **regulation of energy and renewables markets** in Spain & Europe.
- ✓ **+6 years** experienced Lawyer with expertise on **energy agreements and transactions** (EPC, O&M, outsourcing, SPA, SPVs...).
- ✓ **Expertise as a Law Firms' Lawyer (+10 years), in-house Senior Lawyer (6 years), and Freelance Lawyer & Economist (+10 years).**
- ✓ **Co-author of book "Energy in Spain and European Challenge. Security and Supply. Market power. Regulation. Competition"** ARIÑO (2006)

1. Executive Freelance Lawyer 2009 - present



Specialized in **contracts, regulation, regulatory risks, renewables, energy, digital platforms, economy and businesses.**

Present 2016		In 2016 Rosa founded Legal Sharing [Independent Legal Advice for Digital and Sharing Economy).
		2023 Telefonica & Repsol joint venture. External Executive Energy Adviser. Legal advice on all the Spanish energy regulation applicable to solar self-consumption plants.
		2021 Renewable top solar company. External Executive Energy Adviser of a Law Firm. Direction, analysis and execution of regulatory due diligence of 9 PV parks (420 MWp) from different regions of Spain.
		2018 - 2019. Surplus. Troia Launcher. Legal advice on energy P2P platform , built on Blockchain (for immediate payments through <i>Smart Contracts</i>) through which, neighbors of the same community may exchange the surplus of the solar self-consumption , with different types of priority (& price), without having to dump it to the grid.
		2016 - present Foreign investment funds. Regulatory risks. Energy. Accommodation platforms. PHV (VTC) licenses and taxi drivers.
2015 2009		Rosa advised Italian Renewable 9REN Spain (former Siemens Gamesa Solar) on regulation and contractual matters. External Senior Energy Legal Counsel (managing in-house legal contracts issues) . Drafting & negotiation of all types of energy contracts (EPC, O&M..) and commercial contracts (MOU, NDA, etc.). . Drafting & negotiation of SPAs contracts. Drafting and negotiation of contracts for the sale of SPVs with solar assets. . Pre-litigation claims for breach of contract, with remarkable success Regulatory issues. Business issues.

2. Law Firms' Lawyer 1996 - 2008

06.2007 11.2008		Pérez-Llorca Senior Lawyer in Regulation, Regulatory risks, and Regulated sectors. Regulatory Due Diligences. E.On. E.On customer management. Rosa advised on different issues such as . Legal acquisition of assets (from Viesgo) obtained in Enel and Acciona takeover on Endesa. . Management of authorizations before CNE and other competent authorities. Regulatory issues. Photovoltaic plants and parks. Acquisition of Pv. plants for Foreign investment funds. . Regulatory issues & regulatory risks. Access point and connection to the grids.
03.2005 07.2007		Ariño and Villar Lawyers Senior Lawyer in the Regulation, Regulated sectors (Energy, Pharma, etc.), and Competition Law areas.
07.2001 03.2005		Lupicinio Eversheds (Denton Lupicinio) Regulation, Competition, & Corporate Law areas. <i>Energy, Financial sectors. Secretary of the Board of Directors.</i> Iberdrola Regulatory and competitive analysis on the need for large ordinary generation power companies to share, with new entrant commercialization companies, all the personal data that distributors and/or generators shared with their commercialization companies.
10.1996 06.2000		Preparation to sit the Exam to become a Public Bodies' Lawyer Higher Bodies of 1. Lawyers of the Madrid Regional Government & 2. Lawyers of the Spanish Auditors' Court.

LinkedIn Recommendations by some Clients, as an Executive Freelance Lawyer & Economist.

-  **Stefano Granella.** Chief Strategy & Growth energy presso a2a. Former CEO & General Manager **Italian Energy 9Ren Group** (former owner of Siemens Gamesa Solar). "Rosa is a **proactive lawyer, very oriented to business.** She has a **high capacity of problem solving and to manage relationships.**"
-  **Rafael Tabares.** Founding Partner INRA Servicios Energéticos. Former **9Ren Spain** (Siemens Gamesa Solar) Head of Energy Efficiency Department. "[Rosa is a] **Very good professional.** She **drafted all the matters related to the energy contracts** of 9REN Spain (Siemens Gamesa Solar). [She has a] **Very positive attitude** and with a lot of energy put into her work. It was a pleasure to work with her."